Kerala Maritime Board

Development of Integrated Development of Coastal Assets at Thalassery, Kannur, Kerala on PPP mode: Pre-Bid Meeting

Time & Date: 11:00 AM, 03-02-2026

Venue: Online

List of Attendees:

1. Shri N.S Pillai IA&AS (Retd), Chairperson, Kerala Maritime Board
2. Captain Aswini Prathap, Deputy Director Ports, Kerala Maritime Board
3. Ms. Reshmi, Civil Engineer, Kerala Maritime Board
4. PMU Team
5. Prospective Investors [List has been attached]

Minutes of Meeting

Chairperson, KMB welcomed the prospective investors and encouraged the participants to introduce themselves. He then gave an overview of the project details, specifics regarding the RFP documents, developmental potential of the site, scope of the project & developmental options, and an overview of the bidding procedures.

The subsequent session was a Q&A segment, in which the prospective investors were encouraged to raise their queries for better clarity regarding the tender submission process.

Sl.No	Query	Response
1	Is it possible to submit a bid exclusively for the Port Quarters?	The Chairperson clarified that the current tender requires bidders to submit proposals for all properties listed in the RFP document, as there is no provision for bidding on individual plots. However, bidders may sublease any portions they do not wish to develop. In case the tender receives insufficient participation, the Authority may explore the possibility of re-

		tendering with provision for bidding individual plots.
2	What are the applicable CRZ-II guidelines for the project?	The Chairperson responded that the bidder shall check the CRZ guidelines with their respective consultants and in the KCZMA website. However, on receipt of the request mail from the prospective proponent, the guidelines may be shared for quick reference.
3	Revenue share of INR 75 Lakhs is on the higher side, is there a provision to reduce it?	The Chairperson explained that the amount is based on established procedures and financial modelling and cannot be revised in the current tender. He noted that, in the event of a re-tender for individual plots, the reduction of revenue share would be considered.
4	Is there any special considerations applicable in the case of MSME firms?	The Chairperson stated that such provisions do not apply to KMB projects
5	What is the procedure to visit the site?	The Chairperson advised the bidder to send an email so that necessary arrangements can be facilitated.

The Chairperson encouraged the investors to submit any further queries by email and concluded the meeting at 11:45 AM by thanking the participants.

SL No.	Attendee Name
1.	Mr. Abdul Karim, Abdul Kareem K P Proprietorship
2.	Mr. Musafir Ahammed, M/s Faizal Traders